



From: Cindy Ward, CFO

Re: Percentage of Dues for Lobbying Expenses -2018

Date: February 11, 2019

Of the 2018 voting member dues collected, LeadingAge California devoted 16.7% to lobbying activities in during the period January 1 – December 31, 2018.

LeadingAge (National) devoted 3.6% of dues collected to lobbying activities.